

Reach your
trading
potential



50 SUCCESSFUL TRADERS' HABITS

Written by:

Prof. Andreas Thalassinos
(FXTM Head of Education)



Andreas Thalassinos

(BSc, MSc, MSTA, CFTe, MFTA)

FXTM's Head of Education is one of the world's most respected FX educators and Certified Technical Analysts. Professor Andreas Thalassinos is known for being an authority in algorithmic trading and for developing hundreds of automated systems, indicators and trading tools used today. His passion for educating traders and Forex industry professionals has made him a Guru of the industry with his tutorials being welcomed across the globe by thousands of attendees on a regular basis. Professor Thalassinos' seminars are instilled with a lively atmosphere and renowned for being enthusiastic and exceptionally informative with outstanding attendance on every occasion. Professor Thalassinos' seminars and workshops are tailored to all experience levels, where both beginner

and advanced traders gain thorough understanding of the financial markets and a deep knowledge of market analysis. His seminars particularly emphasise the importance of trend and risk management in order to maximise earning potential. With his extensive knowledge, Professor Thalassinos has been revolutionising forex education for years and was awarded with the international professional certificate, MSTA by the Society of Technical Analysts (UK), CFTe and MFTA by the International Federation of Technical Analysts (USA). In addition, his latest research thesis is entitled "Anatomy of a living trend: Swing charts, High Points and Low Points, Peaks and Troughs and how their underlying structure may define their forecasting strength."

Introduction

The purpose of this book is to provide you with useful tips and tools to ensure that you become an educated investor. FXTM has a team of highly-experienced trainers who develop materials for all levels of trader. Whether you are just starting out, or consider yourself an advanced trader, you will find material that will enhance your skills. This book represents a small fraction of our educational suite, which includes seminars, webinars, videos, articles and eBooks. These resources are free to use, to help you sharpen your skills on the way to becoming a successful investor.



07

Learn to identify the trend

The trend is your friend. We have all heard that phrase so many times, but many traders don't follow the wisdom behind the words.

Well, successful traders do! Their success depends on identifying the trend early on, following it and understanding how to maximize its benefits. This can be daunting for new traders because they are not trained on identifying trends in the early stages of development. Learning how to spot the small signs of a trending financial instrument is a key technique

for success which every great trader uses. A trending financial instrument is more likely to continue in the direction of the prevailing trend rather than reversing, so it is a great source of guidance for traders. The center of our teachings at FXTM is the trend, and we provide hands-on training sessions to help you spot it.



12

Revise your system to boost your potential winning trades

A lot of papers and articles have been written about this vital topic in trading the markets.

Some may argue that less winning trades over losing trades is not a big deal as long as the winnings outweigh the losses. The bottom line, they say, is to have more profits than losses. No problem! What about the trader's psychology, though? How does a trader feel when he or she loses? Not very pleasant, for sure! When emotions take over, a trader's mind goes blurry. A blurry mind is a recipe

for unpredictable outcomes such as a lack of discipline. Successful traders know that very well and make sure that their strategy has more winning trades than losing trades. After all, trader's psychology is invaluable in trading the markets successfully. At FXTM our team of experts has plenty of tips to help you boost your potential wins and minimize your losses.



46

Do not expect to become a successful trader after reading one book

Can you imagine a surgeon reading a couple of articles and books and then performing lifesaving heart surgery?

Would you trust your money with an accountant who once-upon-a-time read a couple of articles on book keeping? Probably not. So why would you read one book on forex and think you are an expert trader? There is no shame in being a beginner and asking questions. Would you trust your education of trading the financial markets to just any trainer? We at FXTM boast the highest levels of education

and training and we offer this to our clients completely free of charge. Our trainers are world renowned, highly educated and professionally accredited. Their enthusiasm and passion for educating traders and forex industry professionals is welcomed across the globe on a regular basis. Don't just read one book and jump into the markets, let our respected educators help you to trade better.



Notes to editors

The FXTM brand provides international brokerage services and gives access to the global currency markets, offering trading in forex, precious metals, Share CFDs, ETF CFDs and CFDs on Commodity Futures. Trading is available via the MT4 and MT5 platforms with spreads starting from just 1.3 on Standard trading accounts and from 0.1 on ECN trading accounts. Bespoke trading support and services are provided based on each client's needs and ambitions - from novices, to experienced traders and institutional investors. ForexTime Limited is regulated by the Cyprus Securities and Exchange Commission (CySEC), with license number 185/12, and licensed by South Africa's FSB with FSP number 46614. FT Global Limited is regulated by the International Financial Services Commission (IFSC) with license numbers IFSC/60/345/TS and IFSC/60/345/APM. ForexTime UK Limited is licensed by the FCA with licence number 777911.

DISCLAIMER: This written/visual material is comprised of personal opinions and ideas. The content should not be construed as containing any type of investment advice and/or a solicitation for any transactions. It does not imply an obligation to purchase investment services, nor does it guarantee or predict future performance. FXTM, its affiliates, agents, directors, officers or employees do not guarantee the accuracy, validity, timeliness or completeness of any information or data made available and assume no liability for any loss arising from any investment based on the same.

RISK WARNING: There is a high level of risk involved with trading leveraged products such as forex and CFDs. You should not risk more than you can afford to lose. You should not trade unless you fully understand the true extent of your exposure to the risk of loss. When trading, you must always take into consideration your level of experience. If the risks involved seem unclear to you, please seek independent financial advice.



REACH YOUR TRADING POTENTIAL: 50 SUCCESSFUL TRADERS' HABITS

An educated trader is the best trader. Whether you're a market veteran or a novice investor, these 50 insightful techniques will boost your confidence, inform your strategies and invigorate your trading. Written by world-renowned FX educator Andreas Thalassinou, 50 Successful Traders' Habits is packed full of tips, tricks and technical information – everything you need to reach your trading potential.

www.forextime.com